



Press Release

Issy-les-Moulineaux, France, July 7th 2011

OpenTrust to be Acquired by Keynectis

Keynectis, European leader in trust-based solutions and services, today announced that it has entered into exclusive discussion to acquire **OpenTrust**, the recognized market leader in trusted infrastructure solutions for enterprise and government.

The complementarity of products and services of the two companies will enable Keynectis to accelerate its growth, both domestic and international where the OpenTrust brand is already highly recognized. This acquisition will increase Keynectis' export sales to over 30% of total revenues.

"The acquisition of OpenTrust by Keynectis will enrich the product offering for our customers and will considerably boost the delivery of OpenTrust products in SaaS mode. This merger is a unique opportunity to build the European leader of Trusted Infrastructures able to conquer international markets rapidly", said Olivier Guilbert, CEO of OpenTrust.

"This acquisition project has all ingredients necessary for success", said Pascal Colin, CEO of Keynectis. *"Both companies, located in Issy-les-Moulineaux, the French Silicon Valley, have a strong common background. Combining the products of the two companies will result in a portfolio that will meet broader market needs. Moreover, this operation is backed by Keynectis shareholders that are key players in the Trust & Security marketplace".*

The two companies are assisted in their negotiations by **Oddo Corporate Finance** and **ReedSmith**, respectively investment bank and legal advisor for Keynectis, and **Cannacord** and **Chamas & Marcheteau**, investment bank and legal advisor for OpenTrust.

OpenTrust is primarily funded by leading investment funds: **Iris Capital**, **GemVentures**, **Crédit Agricole Private Equity**, **Elaia Ventures**, **Seeft Ventures** and **123Venture**.

Keynectis shareholders are **Gemalto**, **Morpho** (Safran Group), **CDC** (Caisse des Dépôts et Consignations), **Euro-Information** (Crédit Mutuel-CIC Group), **TDH** (Thierry Dassault Holding) and **Imprimerie Nationale** (National Printing Group). M. Thierry Dassault is Chairman of the Board.

The transaction is due to close this summer with Keynectis acquiring 100% of OpenTrust.

About Keynectis: Keynectis is a software and SaaS provider, fully focused on Information Security Technologies. Pioneer of Cloud Computing, with more than 12 years of experience, Keynectis proposes a wide offer ensuring secured digital identity management as well as digital documents and transactions security for government bodies, financial institutions, and corporate worldwide. With more than 20 millions digital identities protected and 450 millions digital transactions secured every year, Keynectis is a European leader on Information Security Technologies. M. Thierry Dassault is Chairman of the Board.

Learn more at www.keynectis.com

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